

TIME: 03 HRS

MAX MARKS: 80

- N.B.**
1. Question No 1 is compulsory.
 2. Solve any three questions out of the remaining five questions.
 3. Assume suitable data if necessary.
 4. Figures to the right indicate marks.

- Q. 1. Solve any **four** out of five. (4*5=20)
- a. List the Different types E-Commerce Models
 - b. Explain the types of business collaboration.
 - c. List the Government policies on SMEs.
 - d. Write a note on Supply Chain Management.
 - e. Define a Woman Entrepreneur and state the steps the government should take to encourage women entrepreneurs.
- Q. 2. a) Write a detailed business report on starting a new Electronic Components business using SWOT (Strength Weakness Opportunity Threat) analysis. (10)
- b) Compare Financial and Non-Financial methods of motivation for employees. (10)
- Q.3. a) Enlist different factors that an entrepreneur should consider to make sure that a new Venture does not fail. (10)
- b) Explain briefly the different modules of ERP. (10)
- Q.4. a) Explain the steps to setup an e commerce portal for selling Retail Products. (10)
- b) Explain with example the following statement: E-commerce can result in globalization of the business activity. (10)
- Q.5.a) List and explain the different sources of medium term Finance. (10)
- b) Discuss the core and extended components of ERP system. (10)
- Q.6. a) Define E-commerce and explain different types of E-commerce. (10)
- b) Explain procurement and E-Procurement and describe the components of E-Procurement. (10)
